



DBE CONTRACTING UPDATE

News for Disadvantaged Business Enterprise firms and stakeholders
March/April 2007

WisDOT to host first Tribal Transportation Conference

Local, state, tribal and federal officials, as well as industry contractors and consultants and DBE businesses are invited to attend Wisconsin's first Tribal Transportation Conference. The event will take place April 23-25 at the Radisson Hotel and Conference Center in Green Bay. The theme of the conference, "We're Building More Than Roads," reflects its goals - to provide an opportunity for officials and professionals at all levels to increase understanding and appreciation of issues and needs, and to forge cooperative working relationships.

WisDOT staff, the WisDOT Tribal Task Force and Historic Preservation Project members are working to make this first conference memorable. Among the three conference topical tracks will be workshops on historic preservation, Indian business development, and collaborative transportation efforts.

Together, WisDOT and Wisconsin's eleven tribal governments have already begun to create lasting partnerships and meaningful change. WisDOT and the tribes signed a formal partnership agreement in 2005, which outlined an ongoing government-to-government relationship. WisDOT has formed strategic partnerships with the Great Lakes Indian Law Center and the American Indian Chamber of Commerce to develop Indian business capacity and increase participation in WisDOT projects.

This first Tribal Transportation Conference is about building more than roads; it's about building a better future for the tribes and citizens of Wisconsin. For more information about the conference, visit www.dot.wisconsin.gov/localgov/aid/tribal-affairs.htm. To register, contact WisDOT Tribal Liaison Gwen Carr at (608) 267-6693 or Alyssa Macy at (608) 266-3761.



Secretary Busalacchi (center) and tribal leaders gathered at the Capitol in 2005 to sign the partnership agreement



WisDOT Deputy Secretary to address BOGS conference

WisDOT Deputy Secretary Ruben Anthony, Jr., will be the keynote luncheon speaker at the upcoming Business Opportunities in the Government Sector (BOGS) conference. The 2007 event will be held on April 19 at the Monona Terrace Convention Center in Madison.

The annual event will highlight state construction opportunities and procedures, methods for doing business with the state, updates on minority business enterprise and DBE initiatives and networking opportunities between prime and sub-contractors. Deputy Secretary Anthony will talk about the commitment of state leaders to providing opportunities for minority businesses, and how the examples set on projects like the Marquette Interchange can be carried over into other work throughout state government.

Governor's commission to host listening session

This year, the BOGS conference will also feature an afternoon listening session hosted by the Governor's Business Opportunities Advisory Commission (BOAC). The commission, chaired by State Senator Spencer Coggs and Milwaukee Urban League President Ralph Hollmon, has been meeting since last fall to discuss challenges and strategies to increasing state government spending with minority businesses.

BOAC will host a listening session targeted to MBE business owners and operators during the afternoon breakout slots. Future BOAC listening sessions with businesses, community groups and the public are also tentatively planned for Milwaukee and Green Bay later this spring (details to be provided at a later date).

The BOGS conference is hosted by the Wisconsin Department of Administration (DOA). WisDOT is a partner for the event, along with the Madison Area Technical College, the US Small Business Administration, the UW Extension and the Wisconsin Department of Commerce.

Conference information is on-line at <http://matcmadison.edu/bpac/bogsl>, or call Godwin Amegashie of DOA at (608) 267-7806.

Marquette landscaping contract meets DBE goal

As spring gets underway in 2007, a DBE firm will have the prime responsibility for planting trees and performing other landscaping on the Marquette Interchange North and West Leg sections.

WisDOT recently awarded a \$308,230 contract to Arbor Green, Incorporated, a certified DBE firm based in Portage, Wisconsin. The contract is for landscaping along two completed sections of the Marquette Interchange Project: the North Leg of I-43 from approximately Wells Street to North Avenue; and the West Leg of I-94 from approximately 13th Street to 25th Street. The work is expected to begin in May and be completed by early August.

Arbor Green is the sole contractor on the job, providing a DBE share of 100%. This far exceeds the DBE contracting goal of 45%. Through February, DBE contractors and subcontractors had earned 18.9% of all Marquette Interchange contracts, and had achieved 18.3% of all payments.

Arbor Green is no stranger to the Marquette Interchange Project, having previously worked as a subcontractor on five other contracts. This is Arbor Green's first experience as a prime contractor on the project. The firm is the fifth DBE prime contractor for the overall project.

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On the Web:
www.dot.wisconsin.gov/news/newsletters.htm

Stats line - a look at the numbers on key projects

This month, the *DBE Contracting Update* debuts a new recurring feature to track DBE contracting and labor data from several high profile projects. Projects may be added or removed from this feature over time as they progress from planning to completion.

Marquette Interchange project
Milwaukee County
www.mchange.org



Contracted dollars
Total - \$609.0 million
DBE - \$115.1 million
DBE share - 18.9%

Dollars expended
Total - \$464.7 million
DBE - \$85.1 million
DBE share - 18.3%

Labor hours worked
Total - 1,614,113 hours
Minority - 359,628 hours
Minority share - 22.3%
Women - 52,271
Women share - 3.2%

Notes:

- All data current through February 28, 2007
- Data for contracted and expended dollars includes design consultant, construction and construction administration activities.
- Labor hours worked is for construction only.

I-94 North/South Corridor study
Kenosha, Racine & Milwaukee co.
www.seffreeways.org



Contracted dollars
Total - \$14.6 million
DBE - \$4.0 million
DBE share - 27.5%

Dollars expended
Total - \$10.4 million
DBE - \$1.6 million
DBE share - 15.6%

Notes:

- All data current through February 28, 2007
- Data includes consultant work for design and environmental study activities.

Milwaukee Intermodal Station
Milwaukee County
www.dot.wisconsin.gov/projects/state/amtrak-term.htm



Contracted dollars
Total - \$12.6 million
DBE - \$3.3 million
DBE share - 26.0%

Dollars expended
Total - \$2.5 million
DBE - \$0.6 million
DBE share - 22.4%

Labor hours worked
Total - 19,201 hours
Minority - 2,615 hours
Minority share - 13.6%
Women - 136
Women share - 0.7%

Notes:

- All data current through March 31, 2007
- Data for contracted and expended dollars includes construction and construction management activities.
- Labor hours worked is for construction only.

US 41 expansion projects
Brown & Winnebago counties
www.dot.wisconsin.gov/projects/us41expansion/index.htm
www.dot.wisconsin.gov/projects/us41expansion/brown-index.htm



Contracted dollars
Total - \$13.1 million
DBE - \$2.7 million
DBE share - 20.7%

Dollars expended
Total - \$6.5 million
DBE - \$0.8 million
DBE share - 12.3%

Notes:

- All data current through February 28, 2007
- Data includes consultant work for design activities.

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Upcoming events

April 19, 2007

Business Opportunities in Government
Monona Terrace Convention Center, Madison
<http://matcmadison.edu/bpac/bogs/>

April 23-25, 2007

WisDOT Tribal Transportation Conference
Radisson Hotel & Conference Center, Green Bay
www.dot.wisconsin.gov/localgov/aid/tribal-affairs.htm

Useful WisDOT Web sites

Highway Construction Contract Information
www.dot.wisconsin.gov/business/engrserv/bid-letting-information.htm.

WisDOT DBE program
www.dot.wisconsin.gov/business/engrserv/dbe-main.htm

WisDOT MBE program
www.dot.wisconsin.gov/business/mbel/index.htm



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